



Educational Seminars for Real Estate Professionals



At the Institute of Real Estate Management (IREM®), we'll help you open new doors for yourself and your career. As the industry's provider of education and credentialing programs for more than 70 years, IREM® can serve as an expert guide along the path to career advancement.

As a real estate professional, you need a broad range of skills to manage your property operations successfully. Join us at one of the seminars below to enhance your professional knowledge and accelerate your career growth!

Date	Seminar	Times*	Location	Fee
March 24, 2011	The Business of BRAC <i>Base Realignment & Closure in No Va. Learn About Opportunities in Your Area</i>	9:00 a.m.—12:00 p.m. Half-Day Seminar	1300 N. 17th Street, #600 Arlington, VA, 22209	\$75
April 5, 2011	Violence in the Workplace <i>How to Prepare for the Worst From Domestic Violence to Active Shooter</i>	9:00 a.m.—1:00 p.m. Half-Day Seminar	750 9th St., #900 Washington, DC 20001	\$75
April 26, 2011	LEED for Existing Buildings <i>The LEED Process From Start to Finish</i>	9:00 a.m.—12:00 p.m. Half-Day Seminar	1300 N. 17th Street, #600 Arlington, VA, 22209	\$75
April 27, 2011	Residential Budgeting <i>Everything You Need to Know About Budgeting for Residential Buildings</i>	8:30 a.m.—12:00 p.m. Half-Day Seminar	Shady Grove Plaza 15245 Shady Grove Rd. Rockville, MD 20850	\$75
May 13, 2011	Lease Administration <i>For Administrative, Accounting and Property Management Professionals</i>	9:00 a.m.—5:00 p.m. Full-Day Seminar	VAR Headquarters 10231 Telegraph Rd. Glen Allen, VA 23059	\$170/\$215 <i>IREM Member/Non-member</i>
May 18, 2011	Top 10 Legal Pitfalls Of Property Management <i>Presented by Wolcott, River & Gates</i>	9:30 a.m.—11:30 a.m. Two Hour Seminar	Springhill Suites 1997 Power Plant Pkwy. Hampton, VA 23666	\$75 <i>Includes Free Breakfast at 8:30 am</i>
June 21, 2011	Blueprint Reading For Property Managers <i>Understanding What You See</i>	9:00 a.m.—12:00 p.m. Half-Day Seminar	Shady Grove Plaza 15245 Shady Grove Rd. Rockville, MD 20850	\$75
Sept. 14, 2011	Technical Knowledge for Non-Technical Managers <i>Gain Working Knowledge of HVAC & Electrical Systems</i>	9:00 a.m.—11:00 a.m. Two Hour Seminar	6716 Alexander Bell Dr. Columbia, MD 21046	\$75
Sept. 15, 2011	Construction Management For Property Managers <i>Expert Strategies & Lessons Learned</i>	9:00 a.m.—12:00 p.m. Half-Day Seminar	VAR Headquarters 10231 Telegraph Rd. Glen Allen, VA 23059	\$75
Oct. 5, 2011	Lease Administration <i>For Administrative, Accounting and Property Management Professionals</i>	9:00 a.m.—5:00 p.m. Full-Day Seminar	750 9th St., #900 Washington, DC 20001	\$170/\$215 <i>IREM Member/Non-member</i>
Nov. 9, 2011	Lean Property Management <i>How to Maximize Limited Resources To Make More with Less</i>	9:00 a.m.—12:00 p.m. Half-Day Seminar	6716 Alexander Bell Dr. Columbia, MD 21046	\$75

*Please arrive 1/2 hour before start time for registration.

